

# Accelerated Master of Real Estate Development



Introducing the Accelerated Master of Real Estate Development at Arizona State University, a 30 week accelerated graduate program, structured to immerse students in the examination and integration of the process and possibilities within contemporary real estate development.

		Weeks 1-2	Weeks 3-4	Week 5	Weeks 6-7	Week 8-9	Weeks 10-11	Weeks 12-14	Weeks 15-16	Weeks 17-19	Weeks 20-21	Week 22-23	Weeks 24-29	Week 30
		Introduction	Valuation	Segmentation	Location	Synthesis Project	Conceptualization	Regulation	Synthesis Project	Capitalization	Construction	Value Realization	Synthesis Project	Community
KNOWLEDGE		<b>Core Knowledge</b> Property (bundle of rights) The Development Process The Development Team Regulatory Relationships Contract Law Financing & Accounting Valuation Process	Free Market Economics Micro Economics Debt/Equity Market Influence Historic Indicators	Marketing Types/Drivers Competitor Analysis Macro Economics Demographics Trend Analysis Organization Sustainability	Demographic Analysis Planning/Land Use/Zoning Entitlements Site Selection Due Diligence Contracts/Offers Negotiation Risk/Return Entitlements		Synthesis Project	Decision Making Infrastructure (Design & Construction) Programming Diagramming Design History Design & Regulations Planning Concepts Sustainability		Land Use & Zoning Law Tax Law City/Town Planning Principles City/Town Governance Federal Regulatory Authorities Building Codes	Synthesis Project	Micro/Macro Economics Free Market Economics Mortgage Amortization Real Estate Financing Real Estate Tax Issues Real Estate Accounting Lending Laws Debt/Equity Securities Law		Construction Delivery Model Course of Construction Light Construction Heavy Construction Estimating Scheduling Regulations Project Management Bidding & Negotiation Construction Law
KNOWLEDGE		<b>Strategic Knowledge</b> Program Structure The Case Method Time Management & Resource Allocation Entrepreneurial vs. Administrative Organizations Thought Leaders and Influencers Risk/Return Team Building/Dynamics Community and State of the Built Environment	Comparative Income Highest & Best Use Replacement Current Trends & Thinking Discounted Cycle Flows Global Impacts	Focus Groups Branding Mergers & Acquisitions Partnerships Co-ventures Equity Kickers Corporate Entities Niche Marketing Differentiating Price Leadership Think Global, Act Local	Art of the Deal Win/Win Options Due Diligence Going Hard Breaking the Deal Equity Kickers Exit Strategies	Synthesis Project		Style vs. Intention Part Decision Theatre Plan/Section/Elevation ADA IBC Way Finding & Egress Form & Function Site Planning Green Design LEEDS	Use & Occupancy Bulk & Density Mixed Use Historic Preservation Planned Area Developments Incentive Zoning Redefinition Brownfields Planning Review Design Review Permitting Inspections C.O.s Variances & Waivers HOAs ADA (legal)	Synthesis Project		Securitization Methods Intangible Assets Leverage Defaults Risk/Return Analysis Commercial Lending REITs Syndications Partnerships Buy/Sell Analysis Residential Analysis	CPM Project Tools RFI, ASI, ASKS Change Orders General Conditions Design/Bid Design/Bid/Bid Green Building LEEDS OSHA IBC Fast Track	Return on Investment Leverage Portfolio Strategies Reversion Decisions Public Markets Private Placements Modeling & Simulations Gain Deferral Cost of Ownership
DELIVERY		<b>Director</b> Design Law Business Construction	Endowed Chairs Contributing Faculty Professional Mentors Distinguished Visitors		Core Cases Topical Cases Sketch Problems Studio Assignments Topical Assignments		Residential Planning & Design Project Commercial Retail Planning & Design Project	ULI Competition Mixed Use Planning & Design Project	Local National International					
APPLICATION														
RESOURCES		Research Centers/Institutes Professional Organizations Government Agencies Peer Universities												